

Corporate Plan 2024-27: KPI Summary Report 2025/26 – Finance & Economic Overview & Scrutiny Committee							
Index	Priority	Action	Owner	Quarterly Overall Status			
				2024/25		2025/26	
				Q3	Q4	Q1	Q2
ECON1	Enabling Economic Opportunity	Deliver the Economic Development Strategy and accompanying action plan.	Economic Development & Inward Investment Manager	On Target	On Target	Below Target	Under Review
ECON2	Enabling Economic Opportunity	Deliver initiatives to expand and deepen engagement with business.	Economic Development & Inward Investment Manager	Below Target	On Target	On Target	On Target
ECON3	Enabling Economic Opportunity	Continue to distribute the UK Shared Prosperity Fund (UKSPF) and Rural England Prosperity Fund (REPF) and explore opportunities to develop a legacy beyond the funding period.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON4	Enabling Economic Opportunity	Embed and strengthen the Local Economic Forum as a key institution for local stakeholders to shape the district's approach to skills, business support and investment.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON5	Enabling Economic Opportunity	Work with the Lincolnshire Growth Hub to support businesses start, succeed and grow.	Economic Development & Inward Investment Manager	On Target	On Target	On Target	On Target
ECON6	Enabling Economic Opportunity	Strategically leverage the Council's procurement spend to maximise social value.	Economic Development & Inward Investment Manager	On Target	On Target	Below Target	On Target
ECON7	Enabling Economic Opportunity	Consider targeted interventions – planning powers and schemes, to achieve high-quality regeneration across the district and explore options to unlock stalled sites.	Economic Development & Inward Investment Manager	On Target	On Target	Below Target	On Target
ECON8	Enabling Economic Opportunity	Bring forward a step change in the way Council-run Street markets are presented, operated, marketed and promoted.	Head of Waste Management & Market Services	On Target	On Target	Below Target	Under Review
ECON9	Enabling Economic Opportunity	Develop a long-term approach to regeneration and be prepared for investment and funding opportunities.	Economic Development & Inward Investment Manager	Below Target	Below Target	Below Target	On Track
COUN6	Effective Council	Ensure the tax collection process is always effective, efficient, timely and fair.	Head of Service (Revenues, Benefits and Customer Service)	On Target	Below Target	Below Target for Business Rates, On track for others	On Target

Index	Priority	Action	Owner	Quarterly Overall Status	Index	Priority	Action
COUN7	Effective Council	Deliver a balanced, sustainable financial plan over the medium term.	Assistant Director of Finance	On Target	On Target	On Target	On Target
COUN8	Effective Council	Implement and embed the new finance system.	Assistant Director of Finance	Behind Target	Behind Target	On Target	On Target
COUN9	Effective Council	Deliver the IT Roadmap, ensuring all systems meet the needs of internal and external customers, and explore opportunities for new technologies and innovation.	IT Manager	On Target	On Target	On Target	On Target
COUN12	Effective Council	Ensure procurement is always compliant, fair and delivers value for money.	Procurement Lead	Below Target	On Target	Below Target	Under Review
COUN14	Effective Council	Develop and deliver Planned Maintenance Strategy and accompanying action plan.	Head of Service (Property & IT)	On Target	Completed	On Track (Action Plan)	On Track (Action Plan)

Corporate Plan 2024-27: KPI Summary Report Q2 2025/26 – Finance & Economic Overview & Scrutiny Committee

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
ECON1	Enabling Economic Opportunity	Deliver the Economic Development Strategy and accompanying action plan.	Economic Development & Inward Investment Manager	Deliver 100% of the Economic Development action plan.	See commentary	Under review	The Economic Development Team Manager joined in September 2025 and is reviewing the Economic Development Strategy and Action Plan. The reviewed Strategy & Action will be presented to FEOSC meeting in February 2026.
ECON2	Enabling Economic Opportunity	Deliver initiatives to expand and deepen engagement with business.	Economic Development & Inward Investment Manager	Following the introduction of a customer relationship management system (CRM), introduce a 'call and care programme' for local business (targeting support for twenty businesses annually, five quarterly)	See commentary	On Target	Existing contacts are being collated between officers to populate the basic CRM. Relationships with businesses are maintained through attendance of local business clubs and other networking events, as well as social media. Officers, under direction of new Economic Development Team Manager are collating contacts to populate the basic CRM and liaising with the Comms dept to improve comms for Eco Dev, leading to creation of a newsletter and improved presence.
				Increase business participation in the Local Economic Forum (LEF).			

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
ECON3	Enabling Economic Opportunity	Continue to distribute the UK Shared Prosperity Fund (UKSPF) and Rural England Prosperity Fund (REPF) and explore opportunities to develop a legacy beyond the funding period.	Economic Development & Inward Investment Manager	Total: £1,335,054 UK Shared Prosperity £1,172,951 Rural Fund £162,103	All of the funds have been allocated to projects, and these are being monitored	On Target	<p>Proposals were agreed for People & Skills building on projects last year and have started delivery. Regular monitoring is in place.</p> <p>The SK Business Growth Grant delivered by the Lincolnshire Chamber of Commerce on behalf of SKDC has launched, supported with two sessions which help business with grant application best practice. Interest in the grant has been high and applications will be reviewed and progressed in Q3. Funding value is being agreed for the top-up scheme to Business Lincolnshire.</p> <p>The application window for Parish and Community Assets (P&CA) and Decarbonisation (D) funding available through UKSPF closed on 1st August 25 following high interest. 31 applications were received by the deadline, but 4 were incomplete and therefore 27 submissions (19 P&CA and 8 D) were taken to the Board on 4th September where 21 applications (15 P&CA and 6 D) were endorsed. Unsuccessful applicants were sign-posted to alternative funding sources wherever possible. Officers are in contact with groups to ensure projects remain within agreed timelines. All funding available across these two categories of UKSPF is now allocated.</p>

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
ECON4	Enabling Economic Opportunity	Embed and strengthen the Local Economic Forum as a key institution for local stakeholders to shape the district's approach to skills, business support and investment.	Economic Development & Inward Investment Manager	Attend 12 events (annually) with Town Councils and local business clubs. Attend 3 events quarterly	Total business events attended YTD – 18 Events attended in Q2 - 7	On target	In Quarter 1 there were 11 events attended, including Grantham Business Club meetings and Deepings Business Club, as well as other events, such as Mission Business. In Quarter 2 there were 4 business clubs attended, 2 business Grant Tips sessions delivered and 1 awards ceremony attended.
ECON5	Enabling Economic Opportunity	Work with the Lincolnshire Growth Hub to support businesses start, succeed and grow.	Economic Development & Inward Investment Manager	To support 60 businesses, create 100 jobs and attract 2 inward investment projects.	40 businesses and 16 individuals were supported in Q2 throughout South Kesteven.	On target	A total of 40 Businesses supported by the Growth Hub, 16 Individuals supported by NBV through Business Lincolnshire. This excludes 11 interactions the B&S Officer had supporting businesses and referring Business Lincolnshire services.
ECON6	Enabling Economic Opportunity	Strategically leverage the Council's procurement spend to maximise social value.	Economic Development & Inward Investment Manager	Introduce an SKDC Procurement Charter to exploit local employment and supply change opportunities.	See Commentary	On Target	Development of a Social Value policy is progressing now the new Economic Development Team Manager is in post.
				Introduce a statement of principles and publish guidance for suppliers on how to do business with Council			
				Provide the opportunity for contracts frame work and supply chain opportunities by delivering 2 procurement events.	See Commentary		

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
ECON7	Enabling Economic Opportunity	Consider targeted interventions – planning powers and schemes, to achieve high-quality regeneration across the district and explore options to unlock stalled sites.	Economic Development & Inward Investment Manager	Identify site constraints and opportunities to unlock sites and Develop an investment prospectus to promote the district regionally and nationally.	See Commentary	On Target	Development of an Investment Prospectus is progressing now the new Economic Development Team Manager is in post.
ECON8	Enabling Economic Opportunity	Bring forward a step change in the way Council-run Street markets are presented, operated, marketed and promoted.	Head of Waste Management & Market Services	Deliver 100% of the Operational Delivery Plan actions.	See Commentary	Under Review	The Action Plan needed to be reviewed and refreshed with the input of the Economic Development Manager. This is expected to take place in Q3 and an updated Action Plan will be available for Q4 and will be presented to Committee at the end of the year KPI review.
ECON9	Enabling Economic Opportunity	Develop a long-term approach to regeneration and be prepared for investment and funding opportunities.	Economic Development & Inward Investment Manager	Develop a regeneration plan and portfolio of sites for project opportunities	See Commentary	On Target	Development of an Regeneration Plan is progressing now the new Economic Development Team Manager is in post.
COUN6	Effective Council	Ensure the tax collection process is always effective, efficient, timely and fair.	Head of Service (Revenues, Benefits and Customer Service)	% Council Tax collected (YTD)	55.35%	On Target	Council Tax collection is only 0.1% below target (within <1% variance), which is £188,314 (SKDC share is £16,948)
				% Business Rates collected (YTD)	55.44%	On Target	Business Rates collection is only 0.5% below target (within <1% variance), which is £228,179. There has been a reduction in the amount of retail and hospitality relief awarded which is impacting collection - as businesses are required to pay 100% of their liability (relief awarded is 40%). A review of Small Business Rates Relief has been undertaken, increasing the amount to be collected by £480k
				% SKDC Rental Income collected (YTD)	48.03%	On Target	Rent collection is only 0.6% below target (within <1% variance), which is £200,486

South Kesteven District Council - Appendix A – Corporate Plan 2024-27 KPI Report: Finance & Economic Overview & Scrutiny Committee Mid-Year (Q2) 2025/26

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
COUN7	Effective Council	Deliver a balanced, sustainable financial plan over the medium term.	Assistant Director of Finance	Successful management of approved budget.	See Commentary	On Target	The Budget 2025/26 was approved by Council in February with a sustainable medium term forecast, however the Fair Funding Review alongside the implications of LGR could significantly impact this. Q2 financial monitoring is forecasting an £492k underspend with is a 1.8% variance against net cost of service
COUN8	Effective Council	Implement and embed the new finance system.	Assistant Director of Finance	% of users accessing the system. % reports generated from the system within 5 working days of the months end.	See Commentary	On Target	Unit 4 is now live. All users have access to the system but there are some tweaks required to some roles to ensure they have access to all areas required. Reports are being issued and workspaces in place for budget holders to access financial information, but again this will need some refinement.
COUN9	Effective Council	Deliver the IT Roadmap, ensuring all systems meet the needs of internal and external customers, and explore opportunities for new technologies and innovation.	IT Manager	% of service desk tickets resolved within 1 day. (80% - Standard SLA is 5 working days)	96.08%	On Target	This target is met consistently by the IT team.
				Availability of main corporate systems (council tax, housing, planning) during primary working hours. (99%)	100%	On Target	System availability was high with no issues during this latest quarter.
				To monitor system security and ensure data is not compromised (100% availability of security software)	100%	On Target	No Cyber security issues reported in Q2. New Cyber Strategy launched.
COUN12	Effective Council	Ensure procurement is always compliant, fair and delivers value for money.	Procurement Lead	% of compliant contracts awarded with the value >25k	See Commentary	Under Review	Following Go Live of the new finance system we are still in the process of developing the required reports in order to calculate this KPI. This will be in place for Q3 reporting.
				% of spend with registered SMEs	See Commentary	For information only	

Index	Priority	Action	Owner	Target/s	Q2 Value	Q2 Status	Manager Commentary
COUN14	Effective Council	Develop and deliver Planned Maintenance Strategy and accompanying action plan.	Head of Service (Property & IT)	Develop and adopt the strategy and action plan.	See Commentary	On Track	Works have continued to deliver the planned maintenance strategy and action plan. This strategy and action plan has been signed off and actions from the plan are now underway, reporting progress to this Committee.